



Itzhaki-Weinberger Consultants (IWC) Ltd.

P.O. Box 102, Givataim 5310002, Israel
Tel: +972-3-5711290, Fax: +972-3-5711294
<http://www.itzhaki-weinberger.com>
info@itzhaki-weinberger.com

January 2016

Tariff of Fees (Minimum)

We are honored to present you with our billing methods & fees.

This document illustrates the **minimal fees** Itzhaki-Weinberger Consultants (IWC) Limited may charge. While most issues remain within the constraints of this document, complex issues or issues demanding senior staff time may incur other levels of payment.

As Itzhaki-Weinberger Consultants (IWC) Limited provide a broad range of services, the fees are adjusted to fit each different service.

We are usually billing by the hour, while in some cases a base fee will be charged in addition to the work hours billing & expenses.

Important Notes:

- All prices are in U.S. Dollars.
- The prices are net prices and do not include taxes (e.g. V.A.T).
- Our Tariff of Fees updates on an annual basis on November 5th each year.
- Every meeting, including a first or introduction meeting will be billed according to this document, even if Itzhaki-Weinberger Consultants (IWC) Limited is not hired for the job.

Section A - Information Security Services:

Hourly Rates:

| | |
|---|-----------------|
| Security Audits | : \$ 120 / hour |
| Organizational Security Policy Planning | : \$ 150 / hour |
| Certification Preparation (ISO17799/27001/27002/27799 and similar) | : \$ 150 / hour |
| SOX for public companies, Risk Management, External Audit | : \$ 175 / hour |
| Other – IT Related | : \$ 120 / hour |

Base Rates:

| | |
|--|-------------|
| Accompanying PCI-DSS Certification or similar | : \$ 15,000 |
| Accompanying ISO17799/27001/27002/27799 or BS7799 Certification | : \$ 4,500 |
| IWC-CSO Certification, 1 st year | : \$ 1,500 |
| IWC-CSO Certification, from the 2 nd year | : \$ 900 |

Section B – Project Management, Technical Writing & Marketing Services:

Hourly Rates:

| | |
|---|-----------------|
| Document Drafting (RFIs, RFPs etc.) | : \$ 120 / hour |
| Analyzing Organization needs & demands, POC | : \$ 150 / hour |
| Business Development, Marketing & Networking ¹ | : \$ 250 / hour |
| Presentation Services | : \$ 150 / hour |
| Other | : \$ 120 / hour |

¹ In addition to a percentage-based fee as acceptable in cases of success (new client, successful investment, business success etc.)

Section C – Other Technological Consulting Services:

In addition to our superb Information Security & Business consulting services, we provide expert consulting services on the following areas, all starting at \$ 150 / hour.

- ⇒ Market analysis, Business potential estimation of projects, Valuations
- ⇒ Data Communications & Satellite Communications
- ⇒ Engineering Practices Evaluation, Technological Due Diligence
- ⇒ Technological Certification and Standardization
- ⇒ Encryption (Application & Cryptography)
- ⇒ Wireless
- ⇒ Business Intelligence (BI)

Section D – Legal Expert Opinions

We supply a unique yet important (even critical) service – Writing legal expert opinions and appearing in court as an expert witness in a variety of technology related cases we are experienced with.

These services vary - from appearing on criminal cases (Hacking, computer crimes etc.), through torts, violation of copyright, intellectual property, technology related contracts and services and more.

Our services are excellent for all parties – Plaintiffs, Defendants, 3rd parties etc.

Hourly Rates:

Preparation of Expert Opinion:

- Information Security : \$ 200 / hour
- Professional Negligence, Communications : \$ 175 / hour
- Other Technology Related Issues : \$ 150 / hour

Base Rates:

- Expert Opinion Preparation (To be filed to court) : \$ 1,200
- Court Session – Attending as Expert Witness : \$ 750

As mentioned above, we provide these services on a vast variety of incidents and cases, including (but not limited to) Computer Crimes, Hacking, Computer Forensics, Evidence Analysis & Cyber-Attacks analysis.

We also specialize in determining whether a party was working according to recognized world standards, assessing the quality of the technological work done (for professional negligence cases), and assembling the technological evidence into an easy-to-read file for the court, with all professional conclusions attached.

Section E – Expenses

Sending & Receiving Facsimile Transmissions:

| | |
|-----------------------------|---------------|
| Sending Fax (within Israel) | : \$ 1 / page |
| Sending Fax (International) | : \$ 3 / page |
| Receiving Fax | : No charge |

Printing & Photocopying:

| | |
|----------------------|-----------|
| For each single page | : \$ 0.35 |
|----------------------|-----------|

Telephone calls (International):

| | |
|-----------------|-----------|
| For each minute | : \$ 1.50 |
|-----------------|-----------|

Transportation (within Israel):

| | |
|---------------------------------|--------|
| For each kilometer ² | : \$ 1 |
|---------------------------------|--------|

Delivery Services, Purchase of services or fee payments on behalf of our clients:

Full Reimbursement of actual expense, in addition to 10% or \$9 (the highest) to be charged by Itzhaki-Weinberger Consultants (IWC) Limited as a service fee.

² In addition to billing according to regular work hour tariff

Section F – Business Services

IWC provides a wide range of services to new businesses (mainly start-up firms), including taking Advisory Board positions and responsibilities in the newly established business.

All such services are subject to contract and carry hourly fees (starting at 175 \$ / hour), plus an accepted ongoing financial arrangement (usually some ownership percentage in addition to percentages of capital raise rounds and ongoing revenues).

Such services include:

- Assistance in Capital Raise issues
- Assistance in intellectual property and patent issues
- Assistance in creating business plans and conducting market research
- Connections
- Examination of Economic, Financial, Operational, Tax and Legal Aspects
- Preparation for IPO and operating as a public corporation
- Assistance in Real Estate issues
- Assistance in establishing Corporate Governance mechanisms, and compliance with regulatory demands
- Assistance in Information Security issues
- Assistance in hiring and employee compensation issues
- Assistance in ongoing management issues
- Assistance in Quality and Safety issues

End of document: Copyright © 2004-2016 by Itzhaki-Weinberger Consultants (IWC) Limited (henceforth: "IWC"). All rights reserved. The Itzhaki-Weinberger logo is a service mark of IWC. All materials appearing on this document are protected by copyright as a collective work or compilation under copyright pursuant to U.S. and international laws and are the property of IWC. You may not copy, reproduce, distribute, publish, display, perform, modify, create derivative works, transmit, or in any way exploit any content of this document, nor may you distribute any part of this document over any network, including a local area network, sell or offer it for sale, or use such content to construct any kind of database.