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**Itzhaki-Weinberger Consultants (IWC) Ltd.**  
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November 2008

## **Tariff of Fees (Minimum)**

We are honored to present you with our billing methods & fees.

This document illustrates the **minimal fees** Itzhaki-Weinberger Consultants (IWC) Limited may charge. While most issues remain within the constraints of this document, complex issues or issues demanding senior staff time may incur other levels of payment.

As Itzhaki-Weinberger Consultants (IWC) Limited provide a broad range of services, the fees are adjusted to fit each different service.

We are usually billing by the hour, while in some cases a base fee will be charged in addition to the work hours billing & expenses.

### Important Notes:

- All prices are in U.S. Dollars.
- The prices are net prices and do not include taxes (e.g. V.A.T).
- Our Tariff of Fees updates on an annual basis on November 5<sup>th</sup> each year.
- Every meeting, including a first or introduction meeting will be billed according to this document, even if Itzhaki-Weinberger Consultants (IWC) Limited is not hired for the job.

**Section A - Information Security Services:**

**Hourly Rates:**

Security Audits	: \$ 99 / hour
Organizational Security Policy Planning	: \$ 140 / hour
Certification Preparation (ISO17799/27001 and similar)	: \$ 120 / hour
SOX for public companies, Risk Management, External Audit	: \$ 150 / hour
Other – IT Related	: \$ 99 / hour

**Base Rates:**

Accompanying ISO17799/27001 or BS7799 Certification	: \$ 3,950
IWC-CSO Certification, 1 <sup>st</sup> year	: \$ 1,200
IWC-CSO Certification, from the 2 <sup>nd</sup> year	: \$ 800

**Section B – Project Management, Technical Writing & Marketing Services:**

**Hourly Rates:**

Document Drafting (RFIs, RFPs etc.)	: \$ 99 / hour
Analyzing Organization needs & demands, POC	: \$ 140 / hour
Business Development, Marketing & Networking <sup>1</sup>	: \$ 200 / hour
Presentation Services	: \$ 140 / hour
Other	: \$ 99 / hour

**Section C – Other Technological Consulting Services:**

In additional to our superb Information Security & Business consulting services, we provide expert consulting services on the following areas, all starting at \$ 130 / hour.

- ⇒ Market analysis, Business potential estimation of projects, Valuations
- ⇒ Data Communications & Satellite Communications
- ⇒ Engineering Practices Evaluation, Technological Due Diligence
- ⇒ Technological Certification and Standardization
- ⇒ Encryption (Application & Cryptography)
- ⇒ Wireless
- ⇒ Business Intelligence (BI)

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<sup>1</sup> In addition to a percentage-based fee as acceptable in cases of success (new client, successful investment, business success etc.)

**Section D – Legal Expert Opinions**

We supply a unique yet important (even critical) service – Writing legal expert opinions and appearing in court as an expert witness in a variety of technology related cases we are experienced with.

These services vary - from appearing on criminal cases (Hacking, computer crimes etc.), through torts, violation of copyright, intellectual property, technology related contracts and services and more.

Our services are excellent for all parties – Plaintiffs, Defendants, 3<sup>rd</sup> parties etc.

**Hourly Rates:**

Preparation of Expert Opinion:

- |   |                 |
|---|-----------------|
| - Information Security                    | : \$ 195 / hour |
| - Professional Negligence, Communications | : \$ 175 / hour |
| - Other Technology Related Issues         | : \$ 140 / hour |

**Base Rates:**

- |   |          |
|---|----------|
| Expert Opinion Preparation (To be filed to court) | : \$ 950 |
| Court Session – Attending as Expert Witness       | : \$ 550 |

As mentioned above, we provide these services on a vast variety of incidents and cases, including (but not limited to) Computer Crimes, Hacking, Computer Forensics, Evidence Analysis & Cyber-Attacks analysis.

We also specialize in determining whether a party was working according to recognized world standards, assessing the quality of the technological work done (for professional negligence cases), and assembling the technological evidence into an easy-to-read file for the court, with all professional conclusions attached.

**Section E – Expenses**

**Sending & Receiving Facsimile Transmissions:**

Sending Fax (within Israel)	: \$ 1 / page
Sending Fax (International)	: \$ 3 / page
Receiving Fax	: No charge

**Printing & Photocopying:**

For each single page	: \$ 0.35
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**Telephone calls (International):**

For each minute	: \$ 1.50
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**Transportation (within Israel):**

For each kilometer <sup>2</sup>	: \$ 1
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**Delivery Services, Purchase of services or fee payments on behalf of our clients:**

Full Reimbursement of actual expense, in addition to 10% or \$9 (the highest) to be charged by Itzhaki-Weinberger Consultants (IWC) Limited as a service fee.

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<sup>2</sup> In addition to billing according to regular work hour tariff

**Section F – Business Services**

IWC provides a wide range of services to new businesses (mainly start-up firms), including taking Advisory Board positions and responsibilities in the newly established business.

All such services are subject to contract and carry hourly fees (starting at 150 \$ / hour), plus an accepted ongoing financial arrangement (usually some ownership percentage in addition to percentages of capital raise rounds and ongoing revenues).

Such services include:

- Assistance in Capital Raise issues
- Assistance in intellectual property and patent issues
- Assistance in creating business plans and conducting market research
- Connections
- Examination of Economic, Financial, Operational, Tax and Legal Aspects
- Preparation for IPO and operating as a public corporation
- Assistance in Real Estate issues
- Assistance in establishing Corporate Governance mechanisms, and compliance with regulatory demands
- Assistance in Information Security issues
- Assistance in hiring and employee compensation issues
- Assistance in ongoing management issues
- Assistance in Quality and Safety issues

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